

The largest circulation in the Pacific Northwest

lourney

700,000+ circulation

The largest circulation in the Pacific Northwest

1.2 million readers 🍅





Age Breakdown

18-34: 12% 35-54: 27% 55-64: 25% 65+: 36%

AVERAGE AGE: 58

AVERAGE

56%

44%

REACH:

1 of 3 households

in Washington & Northern Idaho

87% are homeowners 🔐



AVERAGE **\$508,000** HOME VALUE:

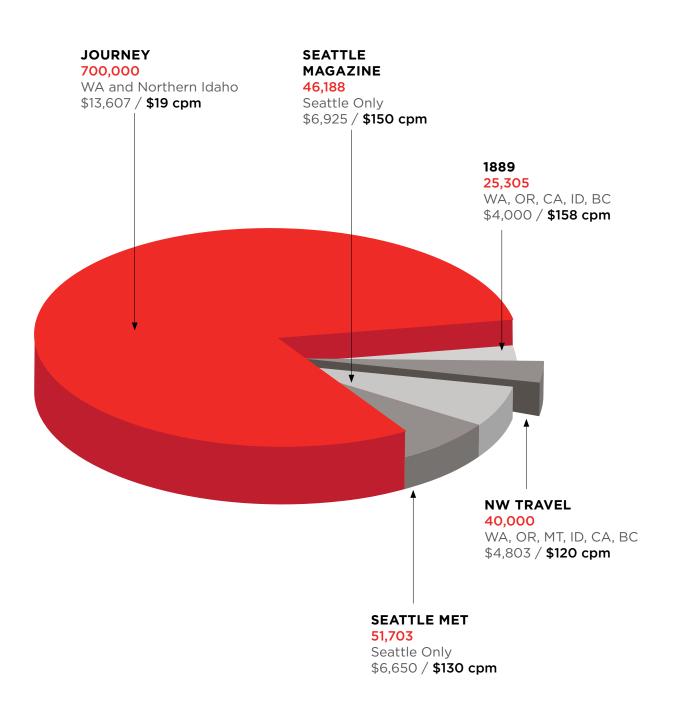
\$119,000 AVERAGE INCOME





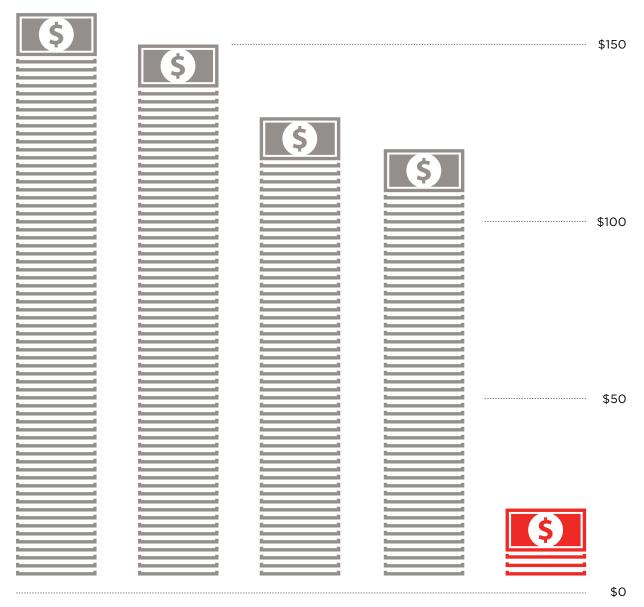
Why Settle for a Slice When You Can Reach the Whole Pie?

CIRCULATION COMPARISON OF PACIFIC NORTHWEST REGIONAL PUBLICATIONS



Significant Savings

COST PER THOUSAND COMPARISON OF PACIFIC NORTHWEST PUBLICATIONS



\$158

1889

25,305 WA, OR, CA, ID, BC \$4,000

\$150

SEATTLE MAGAZINE

46,188 Seattle Only \$6,925

\$130

SEATTLE MET

51,703 Seattle Only \$6,650

\$120

NW TRAVEL

40,000 WA, OR, MT, ID, CA, BC \$4,803

\$19

JOURNEY 700,000

WA and North Idaho \$13,607

Meet Journey Readers





THEY LOVE TO TRAVEL:

1,010,857

take at least three road trips every year.

845,572

take three vacations every year.

485,766

use Journey when planning a trip.

693,952

travel by plane every year.

THEY ARE ENGAGED:

86%

read at least three out of four issues.

73% prefer to recieve info on AAA in print.

THEY ARE AFFLUENT:

On average, Journey reader households earn \$12,000 more than non-reader households in Washington and Northern Idaho.

THEY ARE EDUCATED:

Journey readers are 44% more likely to have a post-graduate degree than the average Washington and Northern Idaho adult.





THEY ARE ACTIVE:

When compared to the average Washington and Northern Idaho adult, Western Journey readers spend more, travel more often, and live more active lifestyles.

2020 Editorial Calendar*

jan/feb

Ad close: 10/30/19 Materials close: 11/15/19

FEATURES:

Top Cruise Destinations
Universal Studios
Scotland

NW GETAWAYS:

Long Beach in Winter

Secret Ski Hills

mar/apr

Ad close: 12/27/19 Materials close: 1/8/20

FEATURES:

Family-Friendly Hawaii Costa Rica and Panama Cruise

Auto Tech: Distracting

or safer?

NW GETAWAYS:

Tri-Cities/Washington

Places to see flowers

may/jun

Ad close: 2/28/20 Materials close: 3/12/20

FEATURES:

Mount St. Helens Waterparks

PNW Minor League Baseball Stadiums

NW GETAWAYS:

Orcas Island

Antique Trail

jul/aug

Ad close: 4/27/20 Materials close: 5/6/20

FEATURES:

Full Moon Tides

Summer in Alaska Survival Tips for Roadtrips With Pets and Kids

NW GETAWAYS:

North Vancouver

PNW National Parks (without cellphone)

sep/oct

Ad close: 6/29/20 Materials close: 7/9/20

FEATURES:

Bush Pilots of British Columbia

Scary Escapes in the Pacific Northwest

Egypt

NW GETAWAYS:

Selkirk Loop, Idaho

College Towns

nov/dec

Ad close: 9/3/20 Materials close: 9/17/20

FEATURES:

Wolf Watching Holiday Celebrations New Year Travel Resolutions

NW GETAWAYS:

Mount Hood

Most-Threatened Treasures

Journey

print advertising rates

Washington State and Northern Idaho:

700,000 circulation

inside	1x	3x	6x
full page	\$13,607	\$12,929	\$12,243
2/3 page	\$10,524	\$10,052	\$9,502
1/2 page	\$8,169	\$7,756	\$7,354
1/3 page	\$5,174	\$4,919	\$4,653
1/6 page	\$3,113	\$2,956	\$2,798

covers

covers 4	\$15,650	\$14,864	\$14,089
covers 2, 3	\$14,620	\$14,108	\$13,158

Puget Sound only:

420,000 circulation

inside	1x	3x	6x
full page	\$10,995	\$10,495	\$9,995
2/3 page	\$6,365	\$6,050	\$5,680
1/2 page	\$5,495	\$5,245	\$4,995

Rate Card: 22 Effective: January 2020 Rate Base: 700,000 All rates are NET

Digital Requirements

Preferred format is PDF/x1a:2001. Other accepted file formats include InDesign, Illustrator and Photoshop. PDFs may be sent via email. Native files will be accepted on CD, DVD or via our VPN (call for upload details). Macintosh Platform preferred.

FILE REQUIREMENTS:

All 4/color images should be supplied CYMK at a resolution of 300 dpi at 100% final size, and a maximum color density of 300%. All black type should be supplied at 100% black and set to overprint.

PDF REQUIREMENTS

Minimum: PDF/x1a: 2001

Extended PDF/x1a:2001 Settings*:

- GENERAL Standard: PDF/x1a:2001, Compatibility: Acrobat 4
- · COMPRESSION Change the tab

Bicubic Downsampling to "Do Not Downsample" and Compression to "None" for all image types.

- MARKS & BLEEDS All Printer's Marks except Color Bars. Type: Default. Weight: .25pt. Offset: .125 in. Bleed: all at .125"
- OUTPUT Color: Color conversion: convert to Destination.

Destination: Document CMYK. PDF/X: US Web Coated (SWOP) v2.

- ADVANCED Fonts: 100%. Transparency Flattener: High Resolution. JDF: leave unchecked.
- SECURITY Leave as is with no added protection.

NATIVE FILE REQUIREMENTS:

Provide all fonts and high-resolution images with a list of fonts and graphics. Image resolution should be 300 dpi at 100% finished size. All 4/color images should be supplied CYMK. All ads require a color proof that meets SWOP standards - if one is not provided, one will be output and the advertiser billed at prevailing rates. Please use postscript fonts and provide both the screen and printer font for all fonts used.

Proof Requirements

Laser prints are not acceptable. All 4/C ads (full page or fractional): High quality digital proof required. If proof is not supplied, one will be output and billed to advertiser at prevailing rates. Color matching will not be guaranteed if advertiser waives proof fee.

Ad Corrections

For ads supplied as native files, corrections requested prior to Material Due date will be made and billed at prevailing rates. For ads supplied as PDF/x1a files, advertiser will be responsible for supplying a corrected art file.

Contact Information

For production information or questions, please contact Stacie Holder, Production Manager at 425.467.7724, E-mail: StacieHolder@aaawa.com. No extensions will be granted without approval of the Production Manager. All ads sent must include a contact name, phone number and email address.

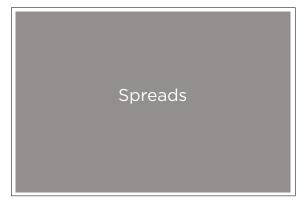
SEND ALL MATERIALS TO:

STACIE HOLDER 3605 132nd Avenue SE Bellevue, WA 98004

Phone: (425) 467-7724 / FAX: (425) 467-7729

E-Mail: StacieHolder@aaawa.com

Advertising Sizes

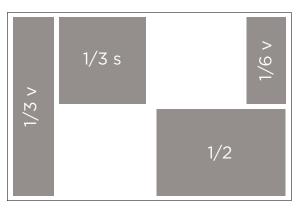


Live: 15.25"W x 10"H **Bleed:** 16"W x 10.75"H **Trim:** 15.75"W x 10.5"H



Live: $7.375"W \times 10"H$ **Bleed:** $8.125"W \times 10.75"H$ **Trim:** $7.875"W \times 10.5"H$

2/3 Vertical: 4.5"W × 9.5"H



1/3 Square: 4.5"W × 4.625"H

1/3 vertical: 2.125"W × 9.5"H

1/2 horizontal: 6.875"W × 4.625"H

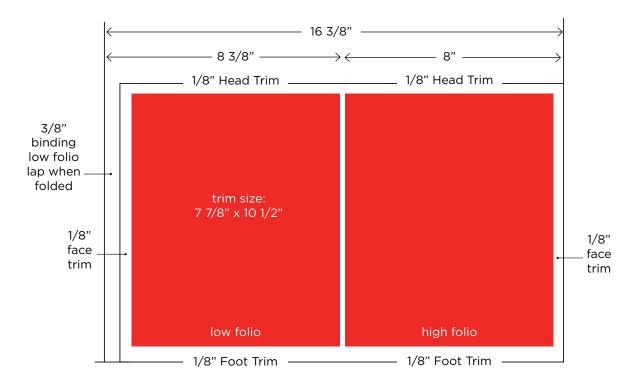
1/6 vertical 2.125"W x 4.625"H

^{*} Settings are available as an importable preset. Call or email to request file.

MULTIPLE PAGE INSERT

FULL PAGE SIZE:

Supply folded with a low-folio lap.



Always call publication for deadline date for inserts to arrive at bindery, complete production specifications or to get a printing estimate.

Copy/Bleeds

Keep text 1/4" or more away from the trim. Background screens or color can bleed. Final trim size is 7 7/8" x 10 1/2". Jogs to foot, with a 1/8" foot trim.

Perforations

Perforations must be offset 1/4" from the fold.

Postal Regulations

Consult the USPS Postal Domestic Mail Manual or contact your local postmaster to conform inserts designed for mailing (i.e. a BRC) to postal specifications.

Stock

Postal regulations stipulate Business Reply Cards (BRCs) of at least .077 caliper.

PLEASE SEND SAMPLE INSERT TO:

Stacie Holder, AAA Washington, 3605 132nd Ave. SE, Belleuve, Washington 98009, (425) 467-7724

Shipping Information

Ship inserts to LSC Communications, attn: Greg Guitare, 19681 Pacific Gateway Drive, Torrance, CA 90502, (310) 516-3264

Cartons & Skid Identification

- 1) Job name, issue mailing
- 2) Quantity of inserts per carton and total quantity
- 3) Regional edition or version, if applicable
- 4) There can only be one version per pallet when inserts are packed loose on skids
- 5) All shipments must contain a manifest which itemizes all product contained in the shipment.
- 6) Cartons must be brick stacked on pallets. All pallets with loose material must be plastic pallet wrapped. Pallets are not to exceed 42" x 48" with four-way entry and three 4" high runners.

Dedicated eBlast

featured offers

Dedicated eBlast is our most effective digital vehicle! Click through rate ranges from 1% to as high as 7%.

Sent four times a month. Creative for your Dedicated eBlast is due 15 days prior to chosen send date.

distribution

79,000 opt-in AAA Members in Washington and Northern Idaho.

AAA will provide performance metrics via unique visitors, total click throughs, open rate, total received emails and more.

specs

- Provide finalized HTML
 (no JavaScript) or high resolution

 PDF. 600 Pixels wide.
- No Flash, or animated gifs.
- Provide Preheader Text. This is important as it provides a member additional information on what's inside the eblast.
- Provide a Subject Line for the eBlast. Up to seven words.
- Provide a URL to your landing page.

net cost: \$5.999



Weekends eNewsletter

digital spotlight -

Weekends eNewsletter targets AAA Members while providing messaging from our advertising Partner's offering discounts for their products/services.

distribution

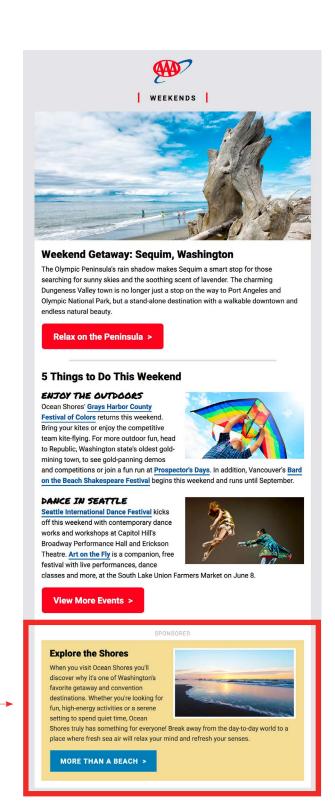
13,000 opt-in AAA Members in Washington and Northern Idaho.

AAA will provide performance metrics via unique visitors, total click throughs, open rate, total received emails and more.

specs

- Title copy up to 7 words.
- Body copy up to 60 words.
- High resolution jpeg image, minimum of 1200 pixels.
- No logo within Spotlight.
- Provide call-to-action. IE: "15% off."
- Provide a URL to your landing page.

net cost: \$995



Discounts eNewsletter

digital spotlight

Discounts eNewsletter targets AAA Members While providing messaging from our advertising Partner's offering discounts for their products/services.

distribution

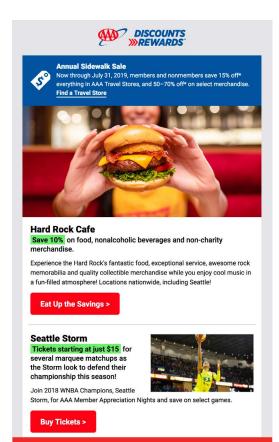
77,500 opt-in AAA Members in Washington and Northern Idaho.

AAA will provide performance metrics via unique visitors, total click throughs, open rate, total received emails and more.

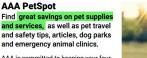
specs

- Title copy up to 7 words.
- Body copy up to 60 words.
- High resolution jpeg image, minimum of 1200 pixels.
- No logo within Spotlight.
- Provide call-to-action. i.e.: "15% off."
- Provide a URL to your landing page.

net cost: \$1,495









AAA is committed to keeping your fourlegged family members healthy and happy.

Fetch >



Special AAA member discounts and exclusive entertainment offers nationwide. Never pay full price again!



Ticket Monster is your ultimate entertainment hub. Whether you are looking for a family getaway or a night out with friends, Ticket Monster has everything you need for a fun-packed experience.

Search & Save >

AAA.com

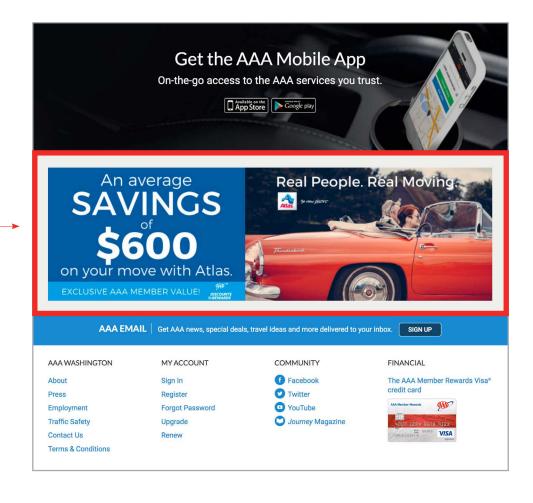
leaderboard

AAA.com receives approximately 100,000 visitors and 570,000 page views per month.

specs

- Desktop: 1000x300 pixels.
- Mobile/Tablet: 640x200 pixels.
- No flash.
- Materials are due 15 days prior to "live" date.
- Advertiser creative must be pre-approved by AAA Washington.
- Provide a URL to your landing page.

Net Cost: \$2,299



Social Media

co-branded facebook ads

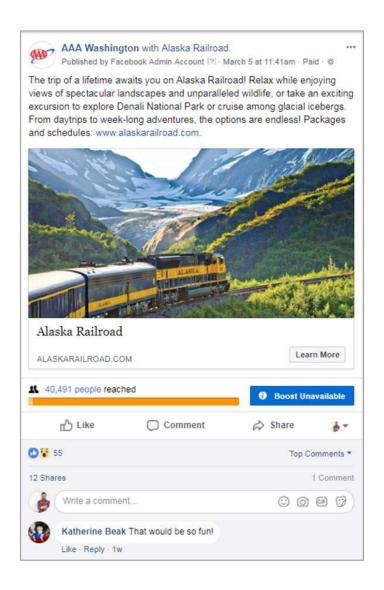
Co-branded Facebook ads are a powerful tool in reaching new customers through social media. Use the AAA name to help promote your business.

- Choose your audience
- Choose your budget
- Multiple photos or video
- Date specific
- Ads may also be seen on Instagram.

specs

- Body copy up to 60 words.
- High resolution jpeg image, minimum of 1200 pixels.
- Provide a URL to your landing page.

minimum budget: \$1,000



Jim Rohrlack

National Advertising Sales AAA Media & Magazines

jim@henryhousemedia.com (D) 847.809.6931